

The 2026 Skills Strategy

Unlocking Funding & Navigating the QCTO
Transition

bizzco

Developing Skills For The Supply Chain

22

Days to April 30th

Thank you for joining Bizzco's 2026 Skills Strategy Webinar 8 April 2026

Unlocking **Mandatory & Discretionary** Funding

Phase 1: The April 30th Countdown (Mandatory Grant)



Mandatory Grants (ATR/WSP)

Secure **20% of your SDL back** by submitting your Annual Training Report and Workplace Skills Plan by **April 30th**.



Discretionary Grants (Pivotal)

Access **additional funding** for strategic initiatives. Awarded based on SETA-specific criteria and national priorities.

2026 Skills & Compliance Checklist

Phase 1: The April 30th Countdown (Mandatory Grant)

- ☐ **Payroll Reconciliation**
Verify SDL payments match your 1% payroll for the 2025/26 period.
- ☐ **ATR Completion (2025/26)**
Ensure all training evidence (registers, certs, invoices) is uploaded.
- ☐ **WSP Finalization (2026/27)**
Align plan with SETA's SSP to unlock Discretionary Grants.
- ☐ **Sign-Offs**
Schedule Training Committee meeting for Labour/Employee signatures.
- ☐ **System Check & Portal Login**
Log in by April 15th; SETA servers often crash in the final 48 hours.

Failure to submit by April 30th results in the loss of your Mandatory Grant (20% of SDL) and disqualifies you from Discretionary Grants.

2026 Skills & Compliance Checklist

Phase 2: Qualification Selection



Qualification Selection

Legacy to QCTO Occupational Certificates.



Workplace Approval

Apply for WPA per site, per course.



Mentor

Audit staff for qualified mentors

The "Triad" Evidence: Digital Folder System Setup

KNOWLEDGE
Theory

PRACTICAL
Simulated

WORK EXP.
Logbooks

Bizzco QCTO Qualifications

OC: Freight Handler

Code: 96396 | Accred: QCTO

NQF Level

3

Credits

122



OC: Dispatching and Receiving Clerk

Code: 99446 | Accred: QCTO

NQF Level

3

Credits

34



OC: Transport Clerk

Code: 94025 | Accred: QCTO

NQF Level

4

Credits

121



OC: Supply Chain Practitioner

Code: 110942 | Accred: QCTO

NQF Level

5

Credits

180



Bizzco MerSETA/Legacy **Qualifications**

Management: Stores and Warehousing

Code: 83986 | Accred: MerSETA

NQF Level

3

Credits

130



Generic Management: Inventory & Control

Code: 83987 | Accred: MerSETA

NQF Level

4

Credits

151



Generic Management: Planning & Scheduling

Code: 83988 | Accred: MerSETA

NQF Level

4

Credits

154



Generic Management: Manufacturing Control

Code: 83989 | Accred: MerSETA

NQF Level

4

Credits

152



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Site Readiness & Workplace Approval



Is Your Workplace "QCTO-Compliant"?



Scope Check

Verify facility equipment for "Work Experience" modules.



Health & Safety

Valid OHS certificates are a non-negotiable prerequisite.



The Site Visit

Site verification by QCTO/SETA is required for registration.



Evidence

Proper and detailed records are essential.

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The Mentor Factor: **The Human Element**



Who Qualifies?

Must be a Subject Matter Expert (SME) with a qualification at least one level higher than the learner, or significant proven experience.



The Ratio

QCTO typically enforces a **1:3** or **1:5** ratio. Exceeding this is a red flag for auditors.



Legacy vs. Now

Once "nice to have," mentors are now **mandatory signatories** for 2026 Work Experience modules.



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Legacy vs. QCTO: The 2026 Shift

Feature	Legacy (Old)	QCTO (2026)
Structure	Unit Standard based	The Triad: Knowledge, Skills, Work
Assessment	Internal Moderator	EISA: External Integrated Summative Assessment
Control	SETA-managed	Centralized QCTO Oversight
Certification	SETA Certificate	QCTO National Occupational Certificate



Key Takeaway:

The EISA is a national exam. Learners no longer just "pass a portfolio"—they must prove competence to a **national standard**.

2026 Skills & Compliance Checklist

Phase 3: B-BBEE & Strategy



L-Number Registration

If training across SETAs (e.g., TETA vs. merSETA), ensure your L-Number is active for seamless funding.



40% Sub-minimum Check

Verify planned spend meets B-BBEE sub-minimums to prevent an automatic level drop on your scorecard.



B-BBEE Impact

No WSP/ATR submission = **Zero points** for the Skills Development element of your scorecard.



Strategic alignment to SETA "Hard-to-Fill" vacancies unlocks priority access to Discretionary Grants.

Questions & Discussion

Clarifying your 2026 Skills Strategy

We're here to help



Do you have questions regarding WSP/ATR submissions, the QCTO transition, or B-BBEE compliance strategies?

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Download the Bizzco 2026 Skills & Compliance Checklist

